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No. 5



TO NURSERYMEN, SEEDSMEN AND FLORISTS.

THE PRACTICAL NURSERYMAN

HORTICULTURAL ADVERTISER.

W. F. HEIKES,

Manager.

Issued monthly on the 15th. Sent only to those in the trade. We do not solicit subscriptions. If you value The Practical Nurservann please accept it with our compliments. Our circulation covers a list of over 2,600 selected names of customers and correspondents, made up through many years of active wholesale business. Every name represents a buyer of nursery stock, and this list contains only the names of those who buy at wholesale.

Advertisements 10c. a line agrate; \$20.00 a page; one-half page \$10.00; one-fourth page \$5.00. Advertisements must be received one wask before the day of publication. Orders for advertising amounting to less than \$5.00 will not be accepted. Discounts: 3 times 5 per cent.; 6 times 10 per cent.; 12 times 25 per cent. The circulation of this Journal will be confined strictly to Nurserymen, Florists and Seedsmen, and only invited advertisements of articles pertaining specially to these trades will be inserted.

W. T. HOOD & CO.. Old Dominion Nurseries. 350 ACRES. RICHMOND. VA.

Offers to the trade Fall of 1899 and Spring of 1900 as fine a stock as can be grown free from disease, which they are prepared to handle quickly and with the

Apple, Peach, Standard Pear and general line of nursery stock. California Privet, Limonium Trifoliatum.

200,000

Peach Seedlings FOR SALE.

These are just coming up from Natural seed planted last Fall and are ready for immediate shipment.

Carefully packed in moss at \$5 per 1,000, \$20 per 5,000, \$35 per .10,000.

Every one is sure to grow and be extra fine for budding this Fall.

Order at once to go by express.

Alpha Nursery Company, WIRT BROS., Props.,

ALPHA. ILL.

(9812]

M ANUFACTURERS and others requiring Stencils, Steel Stamps, etc., write for our new 72-page, Illustrated Catalogue, now ready for mailing.

S. W. REESE & CO., 160 FULTON ST., N. Y.

SHENANDOAL

—HEADQUARTERS FOR—

Apple Seedlings, Gooseberries and Currants.

Apple, Pear, Plum, Peach and Cherry Trees by the car load. GRAFTS of any style made to order. Complete line of SMALL FRUITS, ORNAMENTAL TREES and SHRUBS. Acres of nursery grown FOREST SEEDLINGS and TREES.

RUSSIAN MULBERRY, OSAGE ORANGE AND EVERGREENS. most complete and largest stock in the West. Write for prices.

> D. S. LAKE, Proprietor. SHENANDOAH, IOWA.

(990)

For

APPLE SEEDLINGS
From French Crab seed
Grown on.new land,
Carefully packed in
Paper-lined boxes,
Handled by experienced workmen and
Shipped promptly when ordered
Try us.

Samples and prices upon application.

F. W. WATSON & CO.,

(9912)

WOOD LABELS.

FOR NURSERYMEN AND FLORISTS.

WIRED PRINTED LABELS A SPECIALTY.

Benjamin Chase, Derry, N. H.

(976)

A Very Complete Assortment of

Ornamentals and Roses.

Write for prices.

HIRAM T. JONES,
Union County Nurseries,
ELIZABETH, N. J.

Grape Vines

Descriptive and Price List free.

Currants, Gooseberries and other Small

Fruit Plants. Extra quality. Warranted true.

T. S. HUBBARD CO., FREDONIA, N. Y.

Frank Hancock

MATHERS, WISCONSIN.

SPHAGNUM MOSS.

I am absolutely the only dealer in this vicinity who owns the swamp from which the moss is taken, and I personally superintend getting out the moss for my customers. I can therefore guarantee my moss to be of the very best quality and the bales to be of the largest size. Moss can be supplied in any quantity desired either in bulk, wired bales, or baled in burlap. Be sure to get my prices before placing your orders elsewhere. (91212)

FRANKLIN DAVIS NURSERY CO.

Baltimore & Richmond Nurseries

BALTIMORE, MD.

Growers of General Nursery Stock

PEACH TREES, LARGE STOCK.

JAPANESE PEAR SEEDLINGS.

PEACH PITS, Crop of 1899. Natural, Smock and Promiscuous.

Write for prices.

(9812)

Please favor us by mentioning this paper when writing to advertisers.

THE PRACTICAL NURSERYMAN.

The American Association Nurserymen.

From the Circular of the Secretary of the American Association of Nurserymen.

The 25th Annual Convention of the American Association of Nurserymen will be held June 13th, 14th, 1900, at Chicago, Ill. The Chicago Beach Hotel proved to be so pleasant a meeting place last year that it was decided unanimously to hold the 1900 convention there. Rates \$2.00 per day and upward.

Membership.

The Badge Book will give a full list of members. Payment of the annual fee of two dollars constitutes any nurseryman a member. Only the names of those who remit to the Secretary promptly can be included in the roll. The Badge Book must be printed and mailed early enough to reach members before they start for the convention. Do not delay, and do not assume that your name will be included unless the Secretary has authorization from you direct. Each name will be numbered and a badge with corresponding number furnished to delegates.

Each year names and remittances are received too late to permit of insertion.

Send fee and name (as you wish it to appear) TO-DAY, and avoid disappointment. Include exchange with ALL remittances by check.

Advertising in Badge Book.

No publication that is circulated among nurserymen is in such general demand and constant use as the Badge Book. It as usual. is better than a directory, better than a reference book, better than a catalogue. Numerous requests for copies are received throughout the year. It is, therefore, of rare value as an advertising medium, and yet the rates are only nominal.

Rates.

Your name and number as a member		
(membership)\$	2	00
Your name and number as a member and		
two pages	10	00
Your name and number as a member and		
one page	7	00
Your name and number as a member and	٠.	
½ page	5	00
Your name and number as a member and		
¼ page	3	50

Your name and number as a delegate and 1/8 page Why not take two pages?

There is no time like the present for attending to this matter. Do it at once. Send remittance and copy with your order. (Include exchange on check.)

Each year orders for advertisements are received too late. Do not let yours

be too late this year.

Program.

It has been requested by officers of the Association that a very brief program be prepared, as it is expected that more than the usual amount of business will demand attention. Thus far addresses have been promised as follows:

WILSON J. PETERS-President's Address. PROF. N. E. HANSEN, of Brookings, S. D .- "Some new lines of work for Prairie

ROBERT C. BERCKMANS-"The Future of the Nursery Business in Our New Possessions."

N. W. HALE-"The Retail Nursery Business."

HON. N. H. ALBAUGH-"Reminiscences of the American Association and its Members up to the Silver Anniversary.'

C. L. WATROUS will have a report of exceptional interest concerning the work of the Legislative Committee.

There will also be reports from the Committees on Transportation and Tariff.

Question Box.

It has been suggested that too little time has been devoted to questions and discussions along practical lines. At the coming convention, therefore, it is proposed to make the Question Box an interesting feature. To this end it is urged that members send in questions that they would like to have presented.

Reduced Railroad Fares.

A concession of one full fare going and onethird returning has been granted by railroads

Do not fail to get a certificate of ticket agent when buying a ticket, It will be well to give your ticket agent notice in advance of your intention of availing yourself of this reduction. If you have a commutation ticket, do not use it. Get a regular ticket and certificate for your trip going, otherwise you may work forfeiture of the rights of all to reduced rates.

There must be one hundred certificates be fore the reduction applies. Last year there were many more than one hundred in attend. ance, but so many came on commutation or other reduced rates that the required number was barely secured, and many who had come from a distance narrowly escaped considerable loss by reason of the carelessness or selfishness

loss by reason of the carelessness or selfishness of a few,
Be particular to have the certificate properly filled and certified by the railroad agent from whom you purchase your going ticket to the place of meeting, as the reduction on return will apply only to the point at which such through ticket was purchased. Give your ticket agent timely notice of your intention of availing yourself of this reduction, so that through tickets and certificates may be ready when required. when required.

Address George C. Seager, Secretary, Roch-N. B.—Last form goes to press June 1st. ester, N. Y., for directions and conditions.

The Huntsville Wholesale Nurseries.

JESSIE S. MOSS. PROPRIETOR.

W. F. HEIKES, MANAGER.

REFERENCES: W. R. Rison & Co., Bankers, Huntsville, Ala., and the Mercantile Agencies

FALL OF 1900 AND SPRING OF 1901.

The publication of this list abrogates previous quotations.

Except where prices are agreed upon, these quotations are subject to change without notice.

See Terms and Conditions governing these quotations on another page.

HFIKES HUNTSVILLE TREES

Distributing Points.

We are making St. Louis. Mo., Rochester, N. Y., and Philadelphia, Pa., distributing points; and will deliver free of freight charges to transportation companies, at either of these places, all orders in car lots, or in less than car lots, to be shipped from Huntsville on the dates named

all orders in car lots, or in less than car lots, to be shipped from Huntsville on the dates named below. Drayage or transfer charges at these points to be paid by the purchaser.

FOR ST. LOUIS.—Early shipments from September 20th to October 10th; late shipments from October 25th to December 10th, and in Spring.

FOR PHILADELPHIA AND ROCHESTER.—November 1st and in Spring.

The orders will be backed in Huntsville, and those for less than car lots will be combined to make up car lots and shipped to these points and distributed promptly to the various railroads centering there. This plan insures quick time and low freight rates. Orders for less than car lots must be boxed at Huntsville. The price of boxes will be additional.

This offer to deliver to distributing points free of freight charges will not apply to less than carelot orders if shipment is required at other than the above named dates. but we will ship the points from the proper for the purchase if shipment is required at other than the above named dates. but we will ship the price of the proper for the purchase if shipment is required at other than the above named dates. but we will ship the price of the proper for the purchase if shipment is required at other than the above named dates.

car-lot orders, if shipment is required at other than the above named dates; but we will ship car-lot orders at any time after September 20th anywhere desired within the territory tributary to the cities designated, and will deduct from the bill the cost of freight to the nearest distributing point.

Freight Rebates.

We will deduct from bills 30 cents per 100 100 lbs. our weight, toward the freight charges on all orders shipped direct from Huntsville to destination. Should there be any material difference between our weights and the railroad weights we should be advised. There will be no drayage nor transfer charges at Huntsville.

Inspector's Certificate.

This is the nurseryman's paradise. There are no injurious insects on nursery stock,-no slugs on nears, no abhis on cherries, plums, nor peaches no San Jose Scale. Root Knot, nor Root Gall on anything. There are some borers in peach roots, but everybody knows how to We have inspector's certificate showing our nurseries to be free from San Jose get them. We have inspector's ce Scale and other pernicious insects.

For 100 rates add 1 cent each; for 10 rates add 2½ cents each to to the 100 rates.

STANDARD PEARS--One Year, Grafted on Branched French Seedlings.

	CIPHER.	Per 1000
One year, 5 to 6 feet, not branched	Fabric	
One year 4 to 5 feet, not branched	Fable	
One year, 3 to 4 feet, not branched.	Farmer	WRITE FOR PRICES
One year, 2 to 3 feet, not branched	Farther	
Cne year. 1 to 2 feet, not branched	Fathom	

VARIETIES-Kieffer, Garber, Golden Russett, Alamo.

LeCONTE AND GARBER PEARS--One Year.

CIPHER.	Per 10	Per 100	Per 1000
LeConte and Garber, 1 year, own roots, 5 to 6 feet, not br'd Festal			
LeConte and Garber, 1 year, own roots, 4 to 5 feet, not br'd Falter			
LeConte and Garber, 1 year, own roots, 3 to 4 feet, not br'd Fiddler	WR	ITE FOR	PRICES
LeConte and Garber, 1 year, own roots, 2 to 3 feet, not br'dFickle			

PECANS—One year, the best budded Paper Shell varieties, 2 to 4 feet, \$50 per 100.

PLUM TREES--On Marianna Plum. Two Years.

	CIPHER.	Per 10	Per 100	Per 1000
Two years, 3/4 to 1 inch, 5 to 6 feet, well branched				
Two years, 11-16 to 34, 5 to 6 feet, well branched	Happen			
Two years, 5% to 11-16, 5 to 6 feet, well branched. Two years, 9-16 to 5%, 4 to 5 feet, well branched		WD	IME HOD	PRICES
Two years, ½ to 9-16, 4 to 5 feet, well branched	Hasten	WIL	ITE FOR	PRICES
Two years, 7-16 to ½, 3½ to 4½ feet, well branched	Hatter			
Two years, 3 to 4 feet, more or less branched	.Haven			
AMEDICANA TADIENT	TPC			

Wolf DeSoto	Weaver Forest Garden	Wyant Rockford	Hawkeye
		Rockford	Cheney
Stoddard	Quaker		

Stoddard Quaker

SPECIAL—KLONDIKE PLUM. As rich in gold as Alaska. The only yellow Americana Plum in cultivation. The earliest of all the Americana sorts. Rich golden yellow. Introduced by J. Wragg & Sons. Price, any size, \$25 per 100; \$3.50 per 10; 50 cents each. Not less than 10 trees will be sold unless packed with other orders.

PLUM TREES-On Marianna Plum. One Year.

	CIPHER.	Per 10	Per 100	Per 1000
One year, \(\frac{5}{8} \) to \(\frac{3}{4} \), \(5 \) to \(6 \) feet, more or less branched				
One year, ½ to 9-16, 4 to 5 feet, more or less branched One year, 7-16 to ½, 3½ to 4½ feet, more or less branched One year, 3 to 4 feet, more or less branched	.Hector .Heller	WR	TE FOR	PRICES
AMERICANA VARIETII	ES.			

	ATTITUTE (
Wolf DeSoto	Stoddard Weaver	Forest Garden Wyant	Hawkeye
	CHICKA	ASAW VARIETIES.	
Milton	Pottawattamie	Wild Goose	Poole's Pride

PLUM TREES -- On Marianna Plum, One Year.

	CIPHER.	Per 10	Per 100	Per 1000
One year, 3/4 to 1 inch, 5 to 6 feet, well branched	.Lesson			
One year, 11-16 to 3/4, 5 to 6 feet, well branched	.Letter			
One year, % to 11-16, 4 to 5 feet, well branched				
One year, 9-16 to 5%, 4 to 5 feet, well branched		WR	ITE FOR	PRICES
One year, $\frac{1}{2}$ to 9-16, 4 to 5 feet, well branched				
One year, 7-16 to $\frac{1}{2}$, $\frac{31}{2}$ to $\frac{41}{2}$ feet, more or less branched				
One year, 3 to 4 feet, more or less branched	. Liquor			

	ORIENT	AL VARIETIES.	
Abundance (Botan)	Satsuma (Blood)	Kerr	Wickson
Burbank	Red Nagate	Red June	Willard
Bailey	Normand	Ogon	Hale

CHERRY TREES .- Two Years, on Mahaleb.

Early Richmond, Viadimir, Lutovka, Dyehouse,	* CIPHER. 34 to 1 inch, 5 to 6 feet, well bran'd Object 24 to 34, 4½ to 5½ feet, well bran'd Oblong 9-16 to 34, 4 feet and up, well bran'd Ottave 15 to 7-16, 3½ feet and up, well bran'd Office 3 to 4 feet, branched Onveard		Per 100	
L. Montmorency, Ostheimer, Suda, English Morello, Wragg, Manger, Montmorency Ord., Early Russian,	34 to 1 inch, 4½ ft. and up, well bran'd Oblige 55 to 34, 4 ft. and up, well bran'd Obscure 9-16 to 36, 3½ ft. and up, well bran'd Obscrve	WRI	TE FOR	PRICES

SPECIAL—Baldwin. Any size, \$25 per 100; \$3.50 per 10; 50 cents each. No restrictions A remarkable Cherry introduced by S. J. Baldwin, a large cherry orchardist, Sececa, Kan. Not less than 10 trees will be sold unless packed with other orders.

SPECIAL—30 DAYS. Earlier than Ea. Purplo Guigne. Tree and foliage resembles Ostheimer. Price same as Baldwin. No restrictions. Ripens thirty days after blooming.

CHERRY TREES -- One Year, on Mahaleb.

•		CIPHER.	Per 10	Per 100	Per 1000
One year, 4 to 5 feet,	well branched	Packet			
One year, 3 to 4 feet,	well branched	Paling			
One year, 2 to 3 feet,	well branched	Panet	WR	ITE FOR	PRICES
One year, 2 to $2\frac{1}{2}$ fee	et, branched	Parade			
One year, 1 to 2 feet,	little if any branched				
Dyehouse	Early Lamaurie	Lutovka	Ostheir	ner	
Early Richmond	English Morello	Montmorency (Ord.)	Vladim	ir (Russ.)
Early Russian	Large Montmorency	Manger	Wragg		
Suda					

PEACH TREES -- On Peach, Leading Varieties.

Our Peach trees are budded on seedlings grown from Tennessee and Alabama Pits. They are free from aphis or root-knots, and have fewer borers than those from other nurseries

We can supply beautiful medium and small-sized Peach trees this year. The lands upon which our Peach trees are grown produces a light, well-matured tree, with fine roots. These trees will answer well the purpose of "June Buds," and are very much better to transplant, as they will be well matured to the terminal bud, while June Buds are often tender at the tips. The little trees we offer should not be confounded with the little culls left after the larger trees have been dug and offered so cheaply by other nurseries. Our Peach trees have been grown with especial reference to the Southern trade, where small sizes are mostly wanted. The Yellows and Rosette are unknown in this locality, and we have been careful not to bring in any buds from affected localities.

		CIPHER.	Per 10 Per 100 Per 1000
One year, 5/8 to 3/4, 5 to	6 feet, branched, extra	Ransom	
One year, $9-16$ to $\frac{9}{8}$, $\frac{4}{5}$	to 6 feet, branched, No.	1 Rattle	
One year, $\frac{1}{2}$ to 9-16, $\frac{31}{2}$	to 5 feet, branched	Rattle	
One year, 7-16 to $\frac{1}{2}$, 3 t	o 4 feet, more or less b	ranched Recite	WRITE FOR PRICES
One year, 2 to 3 feet, 1	ittle if any branched	Resource	•
One year, I to 2 feet, I	ittle if any branched		
One year, extra, 34 to	1 inch, 5 to 8 feet, bran	ienea	
Admiral Dewey	Early Canada	Greensboro	Matthews Beauty
Alexander	Early Barnard	General Lee	Old Mixon Free
Albright's October	Early Rivers	Gold Drop	Picquet's Late
Beer's Smock	Elberta	Horton's Ea. Rivers	Reeves' Favorite
	Early Tillotson	Heath Cling	Susquehanna
Bokara No. 3	Emma	Hill's Chili	Salway
Carmen	Foster	Kalamazoo	Stump the World
Chinese Cling	F. St. John	Lemon Cling	Sneed
Crawford,s Early	Family Favorite	Levy's Late	Stephenson's Rareripe
Crawford's Late	Fitzgerald	Lewis	Thurber
Champion	Globe	Mamie Ross	Triumph
Crosby	Gold Mine	Mountain Rose	Wager
ODEOTAT Elemen	TABLES ON TRICO \$50 n	on 1000 &6 non 100	

SPECIAL-EVERBEARING, any size, \$50 per 1000, \$6 per 100.

OUINCES.

Grown from grafts and transplanted at one year.

. C1	REEGI	Per 10	Per 100	Per 100
Meech, two years, 5/8 to 3/4, 4 to 5 feet, branched 7	Tartar			
Meech, two years, 9-16 to %, 4 to 5 feet branched	$\Gamma actics$			
Meech, two years, ½ to 9-16, 3 to 4 feet, branched	l'adpole -			
Meech, two years, 7-16 to $\frac{1}{2}$, 2 to 3 feet, branched	affy	WR	ITE FOR	PRICES
Meech, one year, 3 to 4 feet, not branched	reller			
Meech, one year, 2 to 3 feet, not branched	$\it Fableau$			
Meech, one year, 1 to 2 feet, not branched T	Tardy			
Those two-year Oninces were headed back to 18 inches i	in the S	nring 9	nd one	

These two-year Quinces were headed back to 18 inches in the Spring, and are uniformly branched and handsome.

BUDS.

Orders will not be accepted for less than two dollars' worth of Buds, and if required in less quantities than one hundred of a variety, double the hundred rates will be charged.

Orders for Buds can be made upon us with confidence. We take especial pains to keep all our sorts pure, renewing frequently frem bearing trees and "Mother blocks."

Special prices will be given on orders of 5,000 or more of leading varieties.

			Per 1000
Peaches, leading varieties	edder	\$ 30	\$1 25
Plums, Pears, Kieffer, Garber, LeConte	ellow	30	1 50
Ouince, Orange, Meech Y	ielding	30	1 50
Cherries, leading varieties	lping	30	1 50
· Baldwin and 30 Days	ucca	1 00	5 00

ROSES == Field = Grown. Own Roots.

All the Roses we have to offer for next Fall and Spring are growing at Huntsville. They promise to be very fine plants, having been transplanted at one year old.

		CIPHER.	Per 100	Per 1000
Two years, No.	1	Rosette		
Two years, No.	$1\frac{1}{2}$.Robust	WRITE FOR	PRICES
Two years, No. 2	······································	. Rocket		

HYBRID PERPETUALS.

Alfred Colombe Anna de Diesbach Baroness Rothschild Charles Lefebre Clio Coquette des Alpes Coquette des Aipes Caroline de Sansal Coquette des Blanches Cl. Victor Verdier Cl. Jules Margottin Eugene Furst Francois Levet

Gen. Jacqueminot Glorie of Lyonaise John Hopper Jubilee Jules Margottin Lady Arthur Hill La Reine La Rosier Margaret Dickson Mar. P. Wilder Marie Bauman Magna Charta

Blanche Robert

Henry Martin

Mad. Alf. Rougemont Mad. Victor Verdier Mrs. Joseph Dubois Mad. Gab Luizet Mad. Gab Luizet
Maurice Bernardin
Mrs. John Laing
Prince Camille de Rohan
Paul Neyron
Roger Lamberlin
Ulrich Bruner Vick's Caprice Victor Hugo

Comtesse de Murinais Capt. John Ingram

Blanche Moreau Dawson

Crimson Rambler

Princess Adelaide MISCELLANEOUS.

MOSSES.

South Orange Perfection Pink Roamer Pink Rambler (Dawson) Universal Favorite

White Rambler Wichuraiana Yellow Rambler

Salet

White Bath

Mad. George Bruant Manda's Triumph

Agrippina Angustine Guinoisseau Beaute Inconstant Bon Silene Bridesmaid Catherine Mermit Chomatella Chimbing Souv. de Wooton Climb. Souv. de la Malmaison Climbing Meteor Climbing Perle des Jordins Climbing Wooton Crown Princess Victoria Christine de Noue Clotilde Soupert Clara Watson Duchess de Braubant Etoile de Lyon Hermosa

EVERBLOOMING.

Kaiserine Augusta Victoria La Marque Maid of Honor Mrs. Robt. Garret Mad. Hoste Meteor Mamam Cochet Marie Guillot Marie Van Houtte Marion Dingee Mosella Marechal Neil Mareenal Nell Mad. Alfred Carrier Mad. Pierre Guillot Marquis de Vivens Mad. Welche Mad. de Vatry Mad. Abel Chatenay Mad. Cecil Brunner

Mad. de Watteville Niphetos Papa Gontier Perle des Jordins Parquerette Pink Soupert Rainbow Reine Marie Henriette Safrano Souv. de la Malmaison • Sombreuil Snowflake Solfaterre Sunset Souv. de Pres. Carnot Souv. de Jean Cabaud The Queen The Bride

White Maman Cochet

HARDY COMMON.

		CIPHER.	Per 100	Per 1000
Two years, No. 1		Riddle		
Two years, No. 11/2		Ribatd	WRITE FOR	PRICES
Two years, No. 2		Rotate		
Gem of Prairie	Queen of the Prairie	Madame I	Plantier	
Baltimore Belle	Seven Sisters			

East Shore Nurseries.

BENTON HARBOR, MICH.

Address W. F. HEIKES, MANAGER, Huntsville, Ala.

We have established a Branch Nursery at Benton Harbor, Mich., to be known under the above name. These nurseries will be devoted to the growing of Standard and Dwarf Pears, Plums, Quinces and Roses.

DWARF PEARS--Two Years.

	CIPHER.	Per 10 Per 100
Duchess d'	Ang., two yrs., 3/4 to 1 inch, 5 to 6 ft., well bran'd Sable	* * * * * * * * * * * * * * * * * * * *
" "	two yrs., 5/8 to 3/4, 4 to 6 ft., well branched Sacred	
66 66	two yrs., 9-16 to %, 4 to 5 ft., bran'dSalary	WRITE FOR
	two years, ½ to 9-16, branched	
"	two years, 2 to 3 feet, branched	

R PRICES

Per 1000

Terms and Conditions Governing Quotations in the Price List of the Huntsville Wholesale Nurseries.

RATES.—As we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight—simply sufficient. as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10, when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred. orders requiring 300 trees or more, and not less than 10 of a variety will be filed at the lowest quoted prices. Orders for less than 10 trees of one variety, will be charged at the rate per ten.

SEASON.—Our packing and shipping season begins by the 20th of September, and continues until about the first of March.

We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately, and not until it is wanted for shipment.

SHIPPING DIRECTIONS .- We respectfully beg our patrons to furnish us with explicit directions as to shipping, and the mode of conveyance tions as to surpring, and the induced conveyance by which they desire trees forwarded. When no particular directions are given, we forward according to the best of our judgment. But in no case do we assume any responsibility as to safe activery and condition of Trees and Plants after a proper shipment by us.

after a proper shipment by us.

RELEASE.—When prepayment of freight is not required, we will Release and Guarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads, whether he will release them or not under the clause "Value less than \$5.00 per 100 lbs." If released under this clause, the freight is less on roads governed by this classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the contrary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

PACKAGES.—The cost of package must be added to the prices quoted in this list, as follows: Boxes 30 inches square, from 7½ to 9 feet long, as the trees may require, each \$2.50; boxes 24 inches, \$2.00; boxes 18 inches, \$1.50; bales from 25c. to 75c. each.

PACKING .- Goods will be packed in moss, and especial care taken to insure their arrival in the best condition.

ASSORTMENTS .- We do not require customers

prompt-paying customers. Parties with whom we have had no business transactions.will save we have had no business transactions. Will save time by sending reference, with order. We wish it expressly understood that payment is expected from the first collections made, and the time named is only intended as so many days of grace in which to make returns. To days of grace in which to make returns. To northern customers, who wish to lay in stock for Spring trade, we will ship late in Fall or early in Spring, and allow time for payment till May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to command cash, or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 8 per cent per annum must be paid on over due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the cime the order is made are expected to the time the order is made, are expected to stand.

FORMS OF PAYMENT .- All bills are payable at the office of the seller. and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, how-ever, accept checks from those of our customers

ever, accept checks from those of our customers who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with exchange". or add ¼ of one cent. to the amount of the bill for the cost of collection.

Grades.—We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height, the caliper must govern, as the height then named is only to be considered approximately. When graded by height or caliper, we include the lower number and exclude the higher. Instance: in a grade of 4 to 5 feet trees, the 4 feet trees are included, but not the 5 feet trees. If 5 feet trees are wanted, the 5 to 6 feet grade must be ordered. are wanted, the 5 to 6 feet grade must be ordered.
Guarantee of Genuineness.—While we ex-

ercise the greatest diligence and care to have all our Trees, etc., true to label, and hold ourselves in readiness, on proper proof, to replace all trees, charge, or refund the amount paid, it is mutually understood and agreed to, between the purchaser and ourselves, that our guarantee of genuineness shall in no case make us liable for any

sum greater than that originally received for said trees etc., that shall prove untrue.

ACCEPTANCE.—Notice should be sent us by telegraph, at our expense, if there is any cause of complaint.or should the trees be refused, stating complaint or should the trees be refused, stating reasons. Claims for deduction, from whatever cause will receive consideration only when made promptly upon the receipt of the trees. If trees show any signs of shrivelling upon arrival, they can usually be restored by being thoroughly watered and buried entirely under the ground ASSORTMENTS.—We do not require customers to take an assortment they do not wish, but will sell one variety alone if desired. If any substitution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without permission.

CAUTION.—We accept all orders upon the condition that they shall be void, should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control

TERMS.—Cash. When desired, we will allow 30 to 60 days from date of shipment to responsible,

SURPLUS ON EUROPEAN PLUM

Leading Sorts Apple

2 yr., 4 to 5 ft. (½ to %) and 3 to 4 ft.

Good Assortment, Strong on Commercial Varieties.

Osage Orange. Soft Maple Seedlings. SPECIAL LOW PRICES

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Our Wholesale Price List for Spring will be issued about February 1st.

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MARCH 1.

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Peach Trees—One Year;	Fine.
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	5 to 6 ft. 5/8 to 3/4	4 to 6 ft. 9-15 to 5/8	3 to 4 ft. 3/8 to 1/2	2½ to 3 ft.	June Buds
	@ 41/-	0.4	, , , ,	tree	s, 1 to 2 ft.
Alamandan	@ 4½e	@4c	@ 3c	@ 2c	@ 2c
Alexander Bilyieu's Late Oct		200			
Bokara No. 3		400	300	•••	900
Brandywine		100	100	100	900
Crawford Late				500	
Crawford Early			****	500	
Champion Chair's Choice		•••	500	500	
Connecticut			·	1000	500
Chinese Cling	400	500	500	200	300
Elberta	2000	3000	4000	5000	2000
Early Rivers Early Michigan.	300	300 1000	100	400	4000
Fox Seedling		1000	300	400	1000
Greensboro		700	600	5.0	100
Hale's Early		600	700	400	100
Lewis		100	-::	.22	
Levy's Late		200 2000	$\frac{100}{400}$	100	1000
Old Mixon Cling	300	200	200	500 100	
Old Mixon Free		5000	2000	100	500
Reeves Favorite		1000	2000		000
Stephen's R. R.	3000	2000	1500	500	
Stump the World	500	6000 500	3000 400	3000	4500
Wheatland		1000	500	500	400
Ward's Late	200	200	200	200	400
Willett		***	500	.::	
Wilkin's Late		400 200	400 200	400 100	****
Emma.		200	200	300	10000 900
Waddell.		500	500	500	500
Matthews Beauty		200	500	500	
Carman		1000	2000	1000	****
DelawareHolderbaum		200 100	200	•••	1000 1000
1101401 544			~~		1000
	Plum on	Peach—()	ne Year.		
	@ 6c	· @ 5½c	@ 3½c	@ 3c	@ 2½c
Abundance		500	3000	1000	200
Burbank			200	100	277
Normand		50 50	100 50	50 50	50
Chabot			100	100	
Satsuma			200	200	
Hale.	500	. 400	400	300	
h.	Apple Tre	es-Two	Years; Fine.		
	@ 10c	@ 9c	@ 8c	@ 6c	@ 5c
		- 500	500	500	
Mammoth Black Twig Smoke House		500	100 200	500 400	400
Ben Davis		2000	3600	500	400 500
York Imperial		200	4000	4000	500
· Yor	k Imperial 2c ex	tra in the three	heaviest grade	s.	
MISCELLANEOUS.					
40 000 Lucretia Downson				6 044	00 1000
40,000 Lucretia Dewberry 10,000 Miller Red Raspber:	ry plants			(w \$4,0	o per 1000
II, III III III III III III III III III	·			4.00	

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